





## Retailer and risk management

- **Retailers** are introducing more robust operational risk and security management frameworks, primarily to secure their people, property, reputation and their brand.
- Retailers expect and require security risk frameworks in Shopping centers to cover their assets, inventory, business continuity, staff, visitors and earnings and data.









# **Consumer concerns**

CBRE presented the results of a survey that identified top five consumer concerns when choosing a mall to visit as:

- 1. Mall cleanliness
- 2. Security
- 3. Price of products
- 4. Availability of coffee shops
- 5. Free Wi-Fi



- What is crucial concerning security and safety?

# You can't manage what you can't measure



The Risk, Resilience and Security Standard<sup>©</sup>

Management systems and Risk Management Crisis- and Business Property Continuity Protection Management SAFE SHOPPING THE **SHOPPING CENTER STANDARD** Safety and Visitor Security Management Management Tenant Management 6 core areas 850 Criteria



# Knowledge is confidence

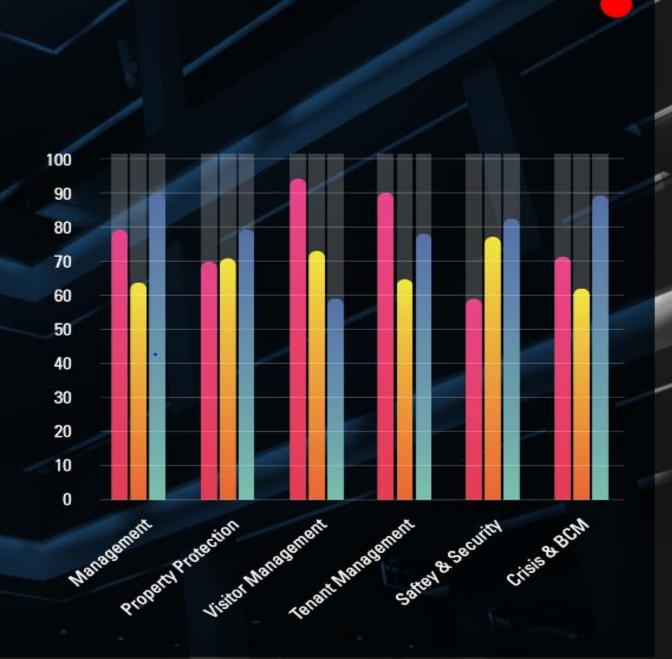
Proprietary tools to ensure all your assets are working together and in accordance with best practice

#### **Our Assessment tool:**

- Gives an overview of your current status
- Recommends urgent actions
- Lists high-priority improvements

#### **Our Reporting tool:**

- Gives you an immediate overview
- Allows benchmarking across your portfolio
- Lets you follow up on actions and track trends





What to think about when planning and construction a mall

Concept stage and Design

Construction

Operations



# Concept stage and Design

Lease Plan and contracts and due dilligence

Security review of Lease plan

Placement of tenants



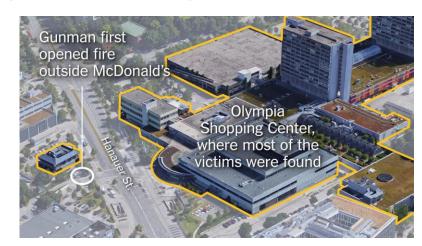
#### **Crime Prevention Through Environmental Design**

A set of design principles used to discourage crime.

#### The concept is simple

Buildings and properties are designed to prevent damage from the force of the elements and natural disasters; they should also be designed to prevent crime or serious incidents.

CPTED principles are based on anticipating the thought processes of a potential offender and creating an environment that discourages follow-through.





#### **CPTED - 5 main Principals**

- Maintenance "The Broken Window Theory"
- Territorial Reinforcement
- Target Hardening
- Natural Surveillance
- Natural Access Control



## **Industry expertise**



#### Senior Risk and Security Advisor - Damian Crilly

- Counter Terrorism for fourteen years within London Metropolitan Police and internationally working with all aspects of physical and personnel security Issues.
- CTSA Counter Terrorist Security Advisor and trained by HM Government over the past eight years
- City and Guilds Level 6 NVQ qualification in Counter Terrorism Protective Security Management.
- Extensively engaged with architects and developers in designing out terrorism in new builds
- Ensuring that security on new developments was considered at the concept stage of the design programme.







Construction

Project Risk management

HSE

Site Security



Operations

Going from
Construction into
Operations

Fit out Process

Safe and Ready for Shopping

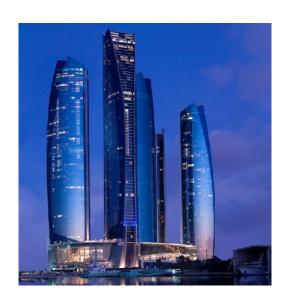


## **Industry expertise**



Partner / COO – Magnus Roxner

Shopping center and mixed use specialists with extensive experience of managing shopping centers and mixed use portfolios in Russia, Sweden and United Arab Emirates.





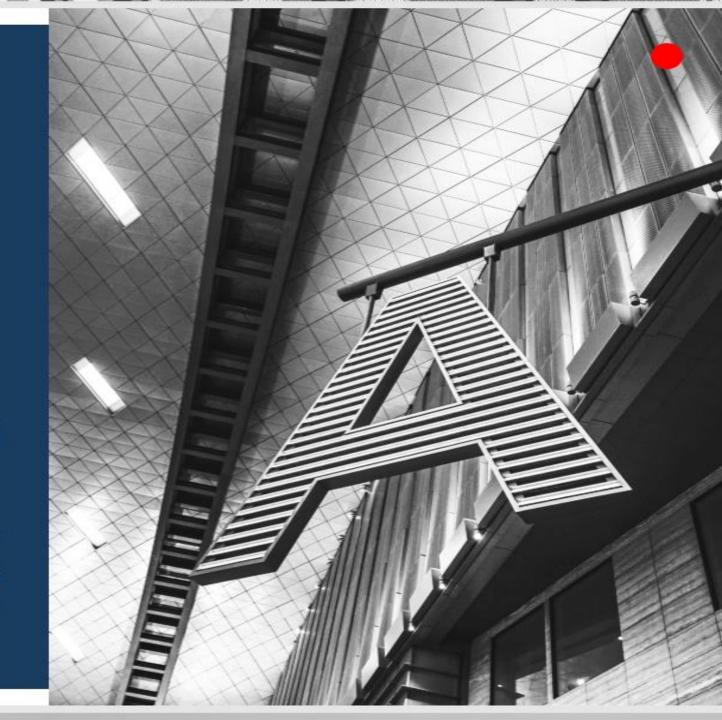




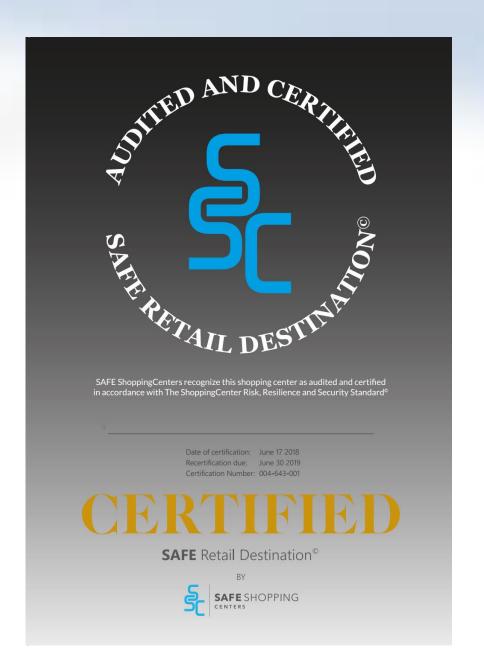
It's about improving communication between shopping center owners, operators and tenants.

We'll help you build a culture of safety from the ground floor of the shopping center to the highest levels of management.

Ensuring that your shopping center is a place everyone will look forward to working and shopping in — every day.









#### **Contact information**

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